

■ **Table 27.1** ■

Measures Assessing Achievement Motivation Processes

Variable or construct	Measure or tool	Dimension or characteristic	Source	Website
Explicit need for achievement	Personality Research Form (PRF)	Achievement sub-scale, 16 true–false items	Jackson (1994)	www.sigmaassessmentsystems.com/assessments/prf.asp
Explicit need for achievement	Work and Family Orientation Questionnaire (WOFO)	Work and mastery scales, 14 items with 5-point response scale	Helmreich & Spence (1978); Spence & Helmreich (1983)	None
Explicit fear of failure	Performance Failure Appraisal Inventory (PFAI)	Fear of failure (higher-order factor) and five related (lower-order) beliefs about aversive consequences of failure, 25-item long form and 5-item short form with 5-point response scale	Conroy (2001); Conroy, Willow, & Metzler (2002)	None
Task and ego goal orientations	Task and Ego Orientation in Sport Questionnaire (TEOSQ)	Task and ego orientation scales, 13 items with 5-point response scale	Duda & Nicholls (1992)	None
Task and ego goal orientations	Perceptions of Success Questionnaire (POSQ)	Task and ego orientation scales, 12 items with 5-point response scale	Roberts, Treasure, & Balague (1998)	None
2 × 2 achievement goals in sport	Achievement Goal Questionnaire for Sport (AGQ-S)	Mastery-approach, mastery-avoidance, performance-approach, and performance-avoidance scales, 12 items with 7-point response scale	Conroy, Elliot, & Hofer (2003)	None